

## Security Token Sale Platform & Digital Token Marketplace - for Startups & SMEs

### EXECUTIVE SUMMARY

Block Stocks Swiss AG is building a highly automated and efficient one-stop-shop fundraising platform and digital token Marketplace for Startups and Small and Medium Enterprises (SMEs) in search of growth capital.

Thanks to our proprietary technology, Liquid Stocks Protocol, the tokenized equity of Startups and SMEs will become instantly tradable on a liquid Digital Token Marketplace. Furthermore, our Block Stocks Token Holders will benefit from the each fundraising on our platform thanks to the unique properties of our tokens.

### Unlock the Power of SMEs

Although Startups and SMEs are constantly outperforming traditional equities, this profitable asset class remains restricted to few Venture Capital and Private Equity funds. Yet, even these finance savvy institutions capture only a small fraction due to the lack of offered deal flow and illiquidity of their investments as well as extremely high management fees, just to name a few.

### ICOs Raised 6 Billion until Mid-2018 - Now Security Token Sales for SMEs Are Coming

Token Sales and ICOs raised over 6 billion USD until mid-2018 alone, completely rethinking the way companies raise capital. Block Stocks Swiss AG is here to use the benefits of blockchain technology behind the ICOs and introduce Security Token Sales adapted specifically to the untapped market of Startups and SMEs. This represents a multi-trillion dollar sector that is yet to undergo the blockchain revolution.

### Platform & Full Service Security Token Sale Solution for SMEs

Our disruptive fundraising platform will offer a wide selection of Startups and SMEs to invest in. Block Stocks will provide comprehensive, 360-degree solutions in the areas of IT (blockchain level security of equity tokenization), Legal (KYC/AML, securities issuance compliance), Finance (prospectus writing, valuation, token sale preparation) and Marketing (access to our large network of investors) and more - to assist companies in the whole fundraising process.

Block Stocks is building the largest network of investors looking for interesting opportunities within the attractive market of SMEs, which until now was unavailable to retail investors.

### The Unique Block Stocks Tokens - Backed by Intrinsic Value & Real Assets

Legal compliance is one of our key values. Our own Token Sale will be organized under Swiss law in which Block Stocks Tokens are considered securities. Thanks to this classification, we may offer two revenue sharing drivers of Block Stocks Tokens based on a success fee of each SME Token Sale on the platform.

### SME Equity & Dividend Payout: Block Stocks Token Holders Participate in Every SME Issuance

During each SME fundraising on our platform, a percentage of newly issued Startup or SME Security Tokens, with claims on their equity and dividends, will be allocated for the benefit of the Block Stocks Token Holders. This is how, step by step, with each consecutive fundraising, the Block Stocks Token Holders will get an economic interest in a more and more diversified portfolio in the attractive market of small and medium companies.

### On Top: Block Stocks Continuous Cash Payout

A bird in the hand is worth two in the bush. Once each successful fundraising on the platform is accomplished, Block Stocks Token Holders will receive Cash Payouts based on the percentage of the SME fundraising amount.

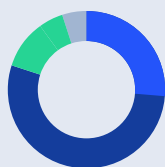
### One Token to Rule Them All

Our unique tokens will represent claims on equity and dividends of all past, present and future Startups and SMEs raising capital on our platform. This guarantees a constant appreciation of Block Stocks Tokens' intrinsic value. Why would you invest in one business... when, using BST, you can invest in thousands of ventures?

### Proof of Invest Mechanism: Bring Capital to the Platform - Block Stocks Reward Program

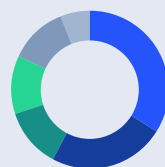
The true value of every fundraising platform are the investors. To incentivize them to invest actively on our platform, we will offer an additional reward for pledging new capital. Besides SME tokenized equities, with every SME investment, each investor will be rewarded with free, newly issued BSTs. As these BSTs will only be created after a successful token sale on the platform, the intrinsic value of BSTs will experience an appreciation due to new equity flowing into our platform.

#### TOKEN ALLOCATION



<b>25,5%</b>	Security Token Sale
<b>54,5%</b>	Long Term Company Budget
<b>10%</b>	Seed Investors
<b>5%</b>	Founders / Advisors

#### USE OF PROCEEDS



<b>34%</b>	Software Development
<b>24%</b>	Marketing
<b>12%</b>	Business Development
<b>12%</b>	Operation Expenses
<b>12%</b>	Legal Expenses
<b>6%</b>	Miscellaneous and unexpected

## TOKEN ECONOMICS

<b>Symbol</b>	BST	<b>Token Type</b>	ERC-20
<b>Market Cap</b>	153 MM EUR	<b>Fundraising Goal</b>	39 MM EUR
<b>Total Supply</b>	1.719.101.124 BSTs	<b>Pre-Sale Launch</b>	2019
<b>Price</b>	0,089 EUR		

## ROADMAP



## TEAM

**Martin Wos, MBA**



Founder & Chief Executive Officer

German Fortune 100 Engineer focused on automation and security

- Engineering, Automation.
- Cryptocurrency investments.
- Visionary.
- International strategy.

**Przemysław Zajac, CFA**



Chief Financial Officer

Founder of one of the biggest groups of financial websites in Poland

- Licensed Stock Broker certified by Polish Financial Supervision Authority.
- CFA charterholder.
- Business Strategy.
- Fintech Startup Development.

**Leif-Nissen Lundbæk, PhD**



Chief Technology Partner

Founder of Xain @ Oxford University

- Blockchain Technology, Computing, Software Engineering, Mathematics, Artificial Intelligence.

## LEGAL ADVISORS

**Reto Luthiger, PhD**



Senior Associate and coordinator crypto team at MLL

- Banking, Regulatory, AML, FinTech, Corporate Finance

**Samuel Ljubicic, LL.M.**



Partner at MLL Legal, Zurich, Switzerland

- Capital Markets, Banking, Finance, FinTech, M&A, Private Equity

**Alexander Vogel, PhD**



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